

MANUFACTURE SPECIAL TERMS

1989

Company	Price Increase per thousand	Shipments Starting	----- ALLOCATION AT OLD PRICE - WEEK ENDING -----				
			May 5	May 12	May 19	May 26	June 2
Philip Morris	\$2.50 on all brands except \$2.00 on Players Light 25's None on FVB	6/05/89	135% except 150% Cambrid. Reasonable Qty. Alpine	135% except 150% Cambrid. Reasonable Qty. Alpine	135% except 150% Cambrid. Reasonable Qty. Alpine	135% except 150% Cambrid. Reasonable Qty. Alpine	135% except 150% Cambrid. Reasonable Qty. Alpine
R.J. Reynolds	\$2.50 on all brands except \$2.00 on Century \$1.25 on Doral Magna	5/30/89 Revised 6/26/89	150% Major 110% Minor Brands	150% Major 110% Minor Brands	150% Major 110% Minor Brands	150% Major 110% Minor Brands	200% Major 110% Minor Brands
Brown & Williamson	\$2.50 on all brands except \$2.00 on Richland 25's	6/06/89	200%	200%	115% except 125% Capri & Richland Reasonable Qty. Viceroy PV	115% except 125% Capri & Richland Reasonable Qty. Viceroy PV	115% except 125% Capri & Richland Reasonable Qty. Viceroy PV
Lorillard	\$2.50 on all brands	6/05/89	135%	135%	135%	135%	135%
American	\$2.50 on all brands	6/12/89	125%	125%	125%	125%	135%
Liggett	\$2.50 on all brands (except) \$1.67 on L&M 30's	6/05/89	135% Major Reasonable Qty. Savvy/Pyramid	135% Major Reasonable Qty. Savvy/Pyramid	135% Major Reasonable Qty. Savvy/Pyramid	135% Major Reasonable Qty. Savvy/Pyramid	135% Major Reasonable Qty. Savvy/Pyramid

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